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EFTS Will Divorce Credit From Financial Payments	Dec.	22
IBM Unveils Small Business Computer	Mar.	12
Needed: Flexible CRT Systems	May	12
Our Checkless, Cashless Future	Sept.	10
CREDIT CONGRESS		
Certificates of Merit	J/J	26
Credit Congress: Industry Group Leaders	Mar.	34
Credit Congress Speakers	J/J	8
Credit Research Foundation Elects Howell President	J/J	39
Credit Women Elect New Officers for the Coming Year	J/J	38
Dining & Entertainment Guide to New Orleans	Apr.	12
Fathers and Sons, All in the Family	J/J	38
FCIB Elects Officers at Round Table Conference	J/J	39
Festive New Orleans	Apr.	10
Glen Schiller: A Man of Experience	J/J	11
Industry Meetings	J/J	32
Meet the New Vice Presidents and Directors 1975-76	J/J	23
Membership Awards	J/J	28
Meritorious Awards	J/J	34
NACM Committee on Nominations 79th Credit Congress	Apr.	17
New Yorkers Recommend City for Visit	Oct.	6
On the Eve of the Bicentennial	J/J	10
Plenary Business Program	Apr.	9

Program of Industry Group Meetings	Apr.	32
Report of the Resolutions Committee	Aug.	38
79th Credit Congress, The	J/J	6
Survival is Not Enough	Apr.	6
We Have a Lot Going for Us. (Robert D. Goodwin Addresses the Delegates)	J/J	12
Year to Remember, A (William H. Bassett, Jr.'s Year-End Report)	Aug.	26
Zebraz Elect Fontaine Grand Exalted SuperZeb	J/J	39
CREDIT MANAGEMENT		
A Year to Remember (William H. Bassett, Jr.'s Year-End Report)	Aug.	26
Credit Collections Lack Performance Yardsticks	Dec.	6
Credit Department Functions Covered in New RMA Series	May	7
Credit Executive's Role in Cash Management	Oct.	16
Easy and Early Promotions Harmful to Careers	Nov.	6
Even Certified Checks Can Bounce	Feb.	6
Free Booklet Tells How to Cut Credit Risk	Jan.	6
Funny-Looking Numbers Protect Checking Accounts	Feb.	7
Getting Dealers Back on Their Feet	Aug.	12
Here Comes the Credit Executive	Aug.	9
Independence Day is Near	May	34
New Data Proposed for Financial Statements	Dec.	6
On the Eve of the Bicentennial	J/J	10
Planning and Control are the Keys to Success	Nov.	7
RMA's Commercial Loan Charge-Offs is Available	Aug.	6
Salesmen Urged to Help Spot Credit Risks	Sept.	6
Three Management Guides Available to Executives	Sept.	7
We Have a Lot Going for Us (Robert D. Goodwin Addresses the Delegates at the Credit Congress)	J/J	12
CREDIT RESEARCH FOUNDATION		
CRF Announces Dates for Mid-Career Programs	Oct.	20
Domestic Trade Receivables Continue to Decline	Aug.	6
Domestic Trade Receivables Improve in 2nd Quarter	Nov.	6
Domestic Trade Receivables Slowed in Fourth Quarter	May	7
Receivable Control Subject of CRF Paper	Jan.	23
Special Publication Offer Announced by CRF	Mar.	23
Trade Receivables Continue to Improve in Third Quarter	Jan.	22
ECONOMIC CONDITIONS		
Capital Appropriations Down 3rd Quarter in a Row	Nov.	7
Delinquency Improvement Encouraging for Economy	Nov.	7
Domestic Increase Seen for Banker's Acceptances	Nov.	6
Economist Links Recession to Government's Economics	Feb.	7
Economist Predicts Farm Prices Will Weaken	Jan.	10
Economy, At the Turning Point, The	Jan.	8
Economy, 1975 — A Year of Healing, The	Jan.	8
Economy Plagued by Growing Number of Recalls	May	6
Firms are Running at 84 Percent Capacity	Jan.	7
Firm Specializes in Business Information	Mar.	7
Higher Interest Rates Will Not Abort Upturn	Nov.	20
Moderate Business Recovery Expected Later This Year	Aug.	7
New York Executives Predict a Dismal 1975	Mar.	6
Postal Service Seeks Increase to 13 Cents	Dec.	7
Recession Expected to Lift After Mid-Year	Feb.	6
Stronger Dollar Seen in Next Few Years	Dec.	6
Study Analyzes Business During Next 10 Years	Dec.	7
Study Gives Employers Tips on Hiring Practices	Jan.	6
This Is Not the Time for Fiscal Stimulation	Dec.	24
Ups and Downs Seen for Economy	Oct.	6
EDUCATION		
Education of a Credit Executive, The	Jan.	12
Graduate School Holds First London Session	Jan.	16
National Institute of Credit? Getting Down to Basics	Jan.	15
EXECUTIVE MESSAGE		
A New Era for Credit Reporting, Robert D. Goodwin	Sept.	17
All is Not Quiet on the Legislative Front, Glen Schiller	Apr.	19
Creating Profit Through Credit, Glen Schiller	Aug.	19
Crossing a Historic Threshold, William H. Bassett, Jr.	Feb.	18
Eight Pave Way for 40,000, Herbert E. Rankin	Nov.	19
Everyman Owes a Part of His Time, Glen Schiller	Oct.	19
Faith in Our Survival, William H. Bassett, Jr.	May	19
More Than Lights on the Tree, Glen Schiller	Dec.	19
Survival is Not Enough, Robert D. Goodwin	Mar.	19
FACTORING		
Better Than the Competition	Dec.	8
Cash, Controls and Caution	Dec.	10
Expansion is the Key	Dec.	30
Factoring Catches On	Dec.	29
In These Trying Times	Dec.	12
NCFC's Annual Convention is Scheduled for Atlanta	Oct.	7
Proceedings Are Available for NCFC's 1975 Convention	Sept.	7
Selling Overseas Without Risk	Dec.	26
FCIB - FOREIGN TRADE		
A New Ice Age	Aug.	28
Chile, Uruguay and Italy Get Low Ratings From FCIB	Jan.	23
Credit Services for the Exporter	Mar.	28
Directory Lists 4,500 American Firms Abroad	Dec.	6
FCIB-NACM Will Install Officers at Credit Congress	May	22
FCIB Publishes 94th Overseas Credit Survey	Nov.	20
Mergers are Off, But Surge Expected in Foreign Buying	Jan.	6
New Book on Credit Available Through FCIB	Dec.	22
Round Table Conference Held by FCIB in England	Oct.	21
Torres Named to Head FCIB-NACM Export Club	Mar.	23
FRAUD		
Svetsen Participates in Postal Fraud Conference	Mar.	23
Swindlers I Have Known	Mar.	8
GOVERNMENT		
Does Your Congressman Read You?	Aug.	14
Economist Links Recession to Government's Economics	Feb.	7
Government Announces Two New Services	Apr.	22
NACM Testifies in Washington	Nov.	14
Privacy Gets Play in Numerous Bills	Aug.	24
Privacy Issue, The	May	16
Senator Byrd Keynotes NACM Legislative Conference	Jan.	10
This Is Not the Time for Fiscal Stimulation	Dec.	24
Two Days in Washington	May	27
Uncle Sam Gets Paid First No Matter What	Dec.	24

INSURANCE

Bond Insurance Draws Investors of Municipals	Jan.	6
Free Booklet Available on Business Insurance	May	6
How to Submit an Insurance Claim	Oct.	11
New Standards for Self-Insured Businesses	Oct.	28
Ready for the OSHA Boom?	Oct.	34
Take the Worry Out of Accounts Receivable	Oct.	8

INVENTORY

FASB Sets New Rules for Inventory Pricing	Mar.	6
Getting Dealers Back on Their Feet	Aug.	12
House Bill Pegs Inventory to Price Index	Mar.	22
International Accountants Issue Inventory Standard	Dec.	27
Short-Term Capital Plus	Nov.	30

LEASING

Are Leasing Subsidiaries in Trouble?	Oct.	30
Leasing on the Upswing Conserves Working Capital	Sept.	6

MEET THE CHAIRMEN

Bassett, William H., Jr. Nominations	Nov.	28
Betts, Dortha W., Credit Women	Nov.	26
Brethauer, E. Merrill, Public Relations	Nov.	28
Bruder, C. Wm., Accreditation	Nov.	25
Dearhammer, William G., Fraud Prevention	Nov.	27
Forner, Lee J., Bankruptcy Law and Procedure	Nov.	25
Glaus, O.D., Jr., Finance and Budget, Resolutions	Nov.	27
Grady, Edward R., Publications	Nov.	28
Hunt, Percy C., Education	Nov.	27
Knox, Kenneth H., Creditentials	Nov.	26
McCarthy, Richard M., Cooperation With RMA	Nov.	26
Nelson, Arthur E., Credit Interchange	Nov.	26
Nicholson, Maurice W., National Collection Advisory Board	Nov.	28
Parke, James G., Cooperation with CPAs	Nov.	25
Peck, Robert E., Collection Practices	Nov.	27
Rankin, Herbert E., Membership	Nov.	25
Rothgeb, Lester C.F., Association Development	Nov.	25
Schiller, Glen, Pension Plan	Nov.	28
Shea, John W., Insurance Advisory	Nov.	27
Sweeny, James A., Bylaw Revision	Nov.	25
Woliz, George A., Legislation	Nov.	27

MEET THE PRESIDENTS

Baker, L.T., Dallas	Sept.	25
Benner, Robert A., Spokane	Sept.	27
Brinker, Eugene, New York	Sept.	24
Brown, Brett D., Tampa	Sept.	27
Crosland, Maxine, Houston	Sept.	27
Hockett, Paul, Tulsa	Sept.	26
Hogue, Max O., Los Angeles	Sept.	25
Kraft, David M., Chicago	Sept.	27
Lee, Richard E., Dayton	Sept.	24
McCarthy, Richard M., Cincinnati	Sept.	24
McRae, Gordon, Hawaii	Oct.	27
Molner, Margaret, Northeastern Ohio	Sept.	24
Moore, Freda V., Wichita	Sept.	25
Mowen, Waldo R., Jr., Columbus	Sept.	25
Novello, A. Joseph, Springfield	Sept.	26
Reskevich, A.J. (Tony), St. Louis	Oct.	27
Roderick, Frank E., San Francisco	Sept.	27
Sornstein, Anne, New Jersey	Sept.	26
Stanley, George E., Pittsburgh	Sept.	26
Trate, Harry H., Delaware Valley	Sept.	26
Werner, Irwin M., Grand Rapids	Sept.	24
Whittington, Eliot, Memphis	Sept.	26
Wooten, Harold L., Indiana	Sept.	24

NACM—NATIONAL NEWS

ABCE's First Group to Get Certificates	Oct.	20
ABCE Names 17 As First Recipients	Dec.	23
Advertising Brochures for Credit Interchange	Mar.	23
Alumni Association Elects New Officers	Aug.	23
Andrew H. Pokross Elected President of N.Y. Institute of Credit	Aug.	22
Annual Zebra Award to be Presented at Credit Congress	May	22
Bridgeport Makes Use of CPA Speakers Bureau	May	22
Calvin S. Daniel, Past President of North Florida	May	23
Chile, Uruguay and Italy Get Low Ratings from FCIB	Jan.	23
Credit Clues Available in Updated Version	Nov.	21
Credit Clues Update Ready This Fall	Sept.	18
Credit Management Speakers Offered by Foundation	Aug.	22
Credit Manual: A Layman's Guide to Credit Laws	Mar.	23
Credit Manual Publication Announced for 1975	Jan.	23
CRF Announces Dates for Mid-Career Programs	Oct.	20

CRF Announces Dates for Mid-Career Programs	Oct.	20
CRF Updates Salary Survey	Dec.	22
Denver Seminar Draws 33 Collection Managers	Nov.	20
Edna Miller, Former Lansing President	May	23
EFTS Will Divorce Credit From Financial Payments	Dec.	22

Fastener Manufacturers Announce New Officers	Nov.	20
FCIB-NACM Will Install Officers at Credit Congress	May	22
FCIB Publishes 94th Overseas Credit Survey	Nov.	20
Firms Report Rise in Phony Invoices	May	23
Four More Join NACIS, Bringing Total to 40	Dec.	22
Higher Interest Rates Will Not Abort Upturn	Nov.	20
Interchange Reports Increase in Service	Aug.	23
Kupfer Elected Chairman of NACIS Committee	Oct.	20
Letters of Credit: New International Rules	Dec.	22
Management Compensation Survey is in the Works	Oct.	21
Membership Committee Plans September 18 Meeting	Aug.	23
Membership Growth Tied to NACM Services	May	23
Membership in May Climbs to 39,465	Aug.	22
Membership Poised for Push to 40,000	Oct.	21
More than 150 Firms Have Subscribed to NACIS	Nov.	20
Musical Instrument Group Names New Officers	Aug.	23
NACIS Committee Includes 4 NACM Vice Presidents	Sept.	19
NACM Members Named RMA Committee Chairmen	Jan.	22
NACM Membership Passes 39,000 Mark	Mar.	23
NACM's Silverstein is Postal Panelist	Nov.	21
New Book on Credit Available Through FCIB	Dec.	22
N.Y. Institute Honors Students and Graduates	Sept.	18
Paper Manufacturers Meet Quarterly	Nov.	20

President Schiller Names Chairmen for 1975-76	Sept.	18
Publications Department Reads New Credit Aids	May	22
Rave Reviews for Credit in Early America	Oct.	21
Receivable Control Subject of CRF Paper	Jan.	23
Robert Goodwin Attends White House Reception	Aug.	22
Round Table Conference Held by FCIB in England	Oct.	21
75 Firms Sign as Subscribers to NACIS	Oct.	20
Sivertsen Participates in Postal Fraud Conference	Mar.	23
Spanning the Globe: FCIB-NACM	Aug.	24
Speaking of Credit: CFM Magazine	May	26
Special Publication Offer Announced by CRF	Mar.	23
Stephen F. Sayer, Past NACM President	Oct.	21
The Eternal Triangle: New Book by Forshee	Sept.	19
Third Bryan Booklet Added to Credit Series	May	22
36 Associations Sign NACIS Contracts	Sept.	19
Thomas J. Barfield Elected President of the Subcontractors Trade Association	Aug.	22
Torres Named to Head FCIB-NACM Export Club	Mar.	23
Trade Receivables Continue to Improve in Third Quarter	Jan.	22
White House Welcomes NACM Anti-Inflation Stand	Jan.	22
Zebra Leader Goads Herd to 40,000 Mark	Nov.	21

NATIONAL CREDIT INFORMATION SERVICE

A New NACM System: The National Credit Information Service	Feb.	8
Building for the Future	Feb.	12
Four More Join NACIS, Bringing Total to 40	Dec.	22
Kupfer Elected Chairman of NACIS Committee	Oct.	20
More About NACIS	Apr.	14
More Than 150 Firms Have Subscribed to NACIS	Nov.	20
NACM Committee Includes Four NACM Vice Presidents	Sept.	19
NACIS Offers Incentives to Early Subscribers	Mar.	6
NACIS Satisfies RMA's Code of Ethics	Oct.	6
NACIS to Offer Account Monitor Service	Oct.	14
Seventy-Five Firms Sign as Subscribers to NACIS	Oct.	20
Thirty-Six Associations Sign NACIS Contracts	Sept.	19
TRW Names Eight Managers to Help Develop NACIS	Aug.	7

NEW LITERATURE

Accounting: The Language of Business, Roman L. Weil, Sidney	Dec.	25
Davidson, James S. Schindler, Clyde P. Stickney	Aug.	37
Bank Credits and Acceptances, Henry Harfield	Nov.	37
Bankers, The, Martin Mayer	Aug.	37
Banking for the Non-Banker, Don Alexander	Aug.	37
Businessman's Guide to Washington, The, William Ruder and Raymond Nathan	Aug.	37
Commercial Problems Loans—How to Identify, Supervise and Collect the Problem Loan, Robert Behrens	Feb.	40
Corporate Treasurers and Controllers's Encyclopedia, Revised, 2 Vols., Prentice Hall Editorial Staff	Sept.	35
Encyclopedia of Governmental Advisory Organizations, Edited by Anthony T. Kruzaz	Feb.	40
Getting Fired, John J. Tarrant	Nov.	37
Materials Requirements Planning: the New Way of Life in Production and Inventory Management, Joseph Orlicky	Oct.	25
PLAID for Financial Management, J. Fred Weston	Oct.	25
Profit Dollars & Earning Sense, Curtis W. Symonds	Dec.	25
Return-On-Investment—Concepts and Techniques for Profit Improvement, Robert Rachlin	Sept.	35
Roots of Inflation, The: The International Crises, Gardiner C. Means, et al.	Oct.	25
Stealing, W.R. Bull and Russell J. Humphries	Sept.	35
Sylvia Porter's Money Book, Sylvia Porter	Dec.	25
Tax Aspects of Buying and Leasing Business Property and Equipment, Thomas F. Cunnane	Feb.	40
Time Trap, The: How to Get More Done in Less Time, R. Alec MacKenzie	Oct.	25
What Every Supervisor Should Know, Lester R. Bittell	Feb.	40

WASHINGTON LINE

Banking Committee to Look Into Financial Institutions	Aug.	24
Bankruptcy Act: Hearings Waiting to Be Scheduled	Jan.	24
Booklet Discusses Public SEC Data	Mar.	22
Construction Industry Awaits New Legislation	Nov.	22
Court of Appeals Rules on Security Agreements	Feb.	5
Credit Discrimination Based on Sex Outlawed	Jan.	24
Destruction Ordered for Non-Complying Fabrics	Dec.	24
Fair Credit Reporting and the Credit Executive	Nov.	23
Fair Trade Act May Go on Chopping Block	Oct.	24
Fed Proposes Change in Truth-in-Lending	Aug.	24
Financial Aid for Business Subject of 10 Pending Bills	Mar.	22
FTC Stops Move to Quash Line of Business Program	Nov.	22
FTC's New Statistics are a Question Mark	Oct.	24
Garnishment and Foreclosure: Some Better Than None	Apr.	22
Government Announces Two New Services	Dec.	24
House Banking Committee Approves Redlining Bill	Mar.	22
House Bill Pegs Inventory to Price Index	Mar.	22
Keeping Up With the 94th Congress	Feb.	5
Legislative Conference Meets Next Month	Nov.	22
Mechanic's Lien Laws Under Court Review	Nov.	23
Modernizing Tax Laws to Encourage Growth	Mar.	22
More Information Needed on State Legislation	Oct.	24
NACM Testifies on Equal Credit Opportunity Act	Aug.	24
New Commission to Study Electronic Fund Transfer	Aug.	24
New Lobbying Bills Stress Record-Keeping	Nov.	22

OSHA Bill Allows On-Site Consultation	Nov.	22
Out-Of-State Contracts are Enforceable, Says Court	Feb.	5
Penn Central Creditors Win Supreme Court Ruling	Jan.	24
Privacy Gets Play in Numerous Bills	Jan.	24
Savings Bank Challenges Court in Bankruptcy Case	Apr.	22
Self-Help Repossession Upheld in Recent Cases	Feb.	5
Senate Banking Committee Approves FIA Amendment	Dec.	24
Study Finds Davis-Bacon Act Contributing to Inflation	Jan.	24
Texas Court Releases Unnotified Debtor	Oct.	24
This is Not the Time for Fiscal Stimulation	Dec.	24
Uncle Sam Gets Paid First No Matter What	Dec.	24
Unjustified Plant Closings Could Be Penalized	Jan.	24
Workmen's Compensation: Chamber Opposes New Bill	Nov.	23

WHITE-COLLAR CRIME

Make Your Office Burglar Proof	Feb.	14
Transcripts Available for Crime in Business	Jan.	7
White-Collar Crime: More Serious Than We Realize	Jan.	30

